

*Emerging-Trends:*  
**Executive Laser Report**  
**OPHTHALMIC AND MEDICAL LASER HIGHLIGHTS**  
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Here are the January highlights, and we hope that you're staying warm this winter. Please consider subscribing to *Executive Laser Report* and to our sister publication, *Trends-in-Medicine*.

**OPHTHALMIC LASER HIGHLIGHTS**

**Financial News**

- **Bausch + Lomb** completed its acquisition of **Technolas Perfect Vision**. The Bausch + Lomb and Technolas Perfect Vision pairing will be called Bausch + Lomb Technolas. In other news, *Bloomberg* reported that at least three big healthcare firms are considering the purchase of Bausch + Lomb. Potential buyers are said to include Abbott Laboratories, Johnson & Johnson, and Sanofi.
- **Iridex** said that it had preliminary revenue of approximately \$9.2 million and \$33.8 million for 4Q12 and full-year 2012, respectively. 4Q12 revenue exceeded the high end of the company's prior guidance and was driven by a healthy uptick in sales of laser systems.

**Other News**

- **Alcon** is under investigation relating to the export of its products to various countries subject to US trade sanctions, including Iran.
- **Bausch + Lomb** notified healthcare professionals of a Class I recall of certain Bausch + Lomb 27G sterile cannula, which may leak viscoelastic material or detach from the syringe during injection. In some rare incidences, detachment resulted in serious patient injury.
- The Medical Technology business group of **Carl Zeiss Meditec** is presenting the new Forum Viewer app at the 28<sup>th</sup> Congress of the Asia-Pacific Academy of Ophthalmology (APAO) in Hyderabad, India. The app provides doctors with mobile access to the medical findings and reports stored in Forum.
- **LCA-Vision** said that 11,613 procedures were performed during 4Q12 vs. 14,205 procedures performed during 4Q11.

**MEDICAL/SURGICAL LASER HIGHLIGHTS**

**Financial News**

- **AngioDynamics'** financial results for 2Q13, which ended November 30, showed increases in net sales compared to 2Q12 but a drop in net income. In other news, the company is buying certain assets of Microsulis Medical.

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- **Biolase** said that, based on preliminary unaudited financial results, the company expects to report that it generated positive cash flow from operations in 4Q12.
- **Monteris Medical** closed a \$7.8 million financing round to support continued commercialization of the NeuroBlate system in the North American neurosurgery market.
- **Novartis** said that 4Q12 net sales were up 2% vs. 4Q11, despite patent expirations, and predicted a new growth phase in 2013.
- **Spectranetics** is buying Upstream Peripheral Technologies, an affiliate of ARAN Research Development & Prototypes, for \$5.5 million.

#### Other News

- **Abbott** is once again in the S&P 500 Dividend Aristocrats and S&P High Yield Dividend Aristocrats Indices. In other news, Abbott completed the separation of its research-based pharma business, which became **AbbVie**, a new independent biopharmaceutical company.
- The FDA issued a warning to **Meridian** following an inspection of the company's factory in Switzerland, saying that the company did not adequately respond to five citations including failure to establish and maintain procedures to control product.
- Final results from a trial looking at **Spectranetics'** Turbo-Booster and excimer laser for in-stent restenosis treatment appear to be promising.

